Oak Street
UNCLASSIFIED

LIBRARY OF THE UNIVERSITY OF ILLINOIS

School of Commerce

Agricultural College

Logan, Utah

College Course in Commerce

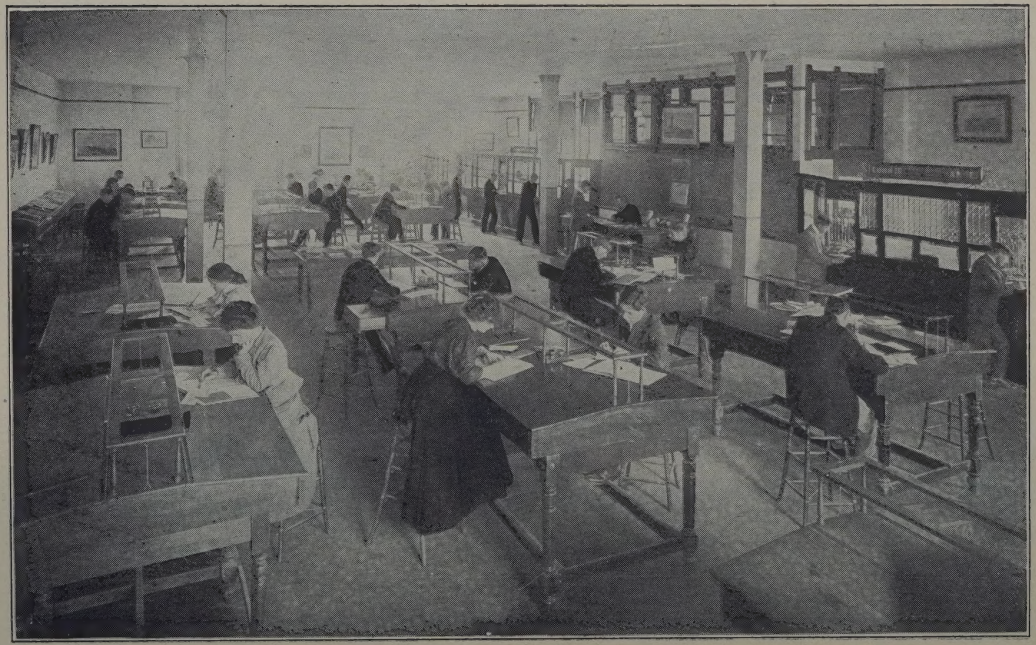
Economics—Commercial and Corporation Law.

High School Business Course

Bookkeeping and Stenography.

Expert Accounting and Auditing

The only school in Utah which gives a College Degree in Commerce.



Do You Appreciate Your Own Powers?

There are few greater assets than confidence in your own ability. Practical education endows a man or woman with this resource.

Many a store and office clerk could just as well be **Manager or Director** if possessed of better training and of confidence in himself. Many a bookkeeper could make more than twice his present salary as **Expert Accountant** if he would but possess himself of the training which we give in a few months. May we help you or your friends?

It Is A Business Proposition.

The School of Commerce is one of the five schools or departments of the **Agri-**

cultural College of Utah, one of the leading institutions in the West. It stands in the front in practical education.

Our **High School and College Courses** train men and women for any phase of commercial activity.

For **Stenography and Bookkeeping** our equipment and instruction are unsurpassed in the Rocky Mountain States. In these subjects, moreover, we go far beyond the elements taught in most business courses.

Our **Business Practice and Office Training** work in bookkeeping is followed by a very full course in a subject comparatively new, but of growing importance in American Colleges, **Public Accounting and Auditing.**

Expert Accountancy has become a well established profession in England and in our own Eastern States. To meet the demand for thoroughly trained accountants

and auditors, a large number of English and American Universities have placed **Advanced Accountancy** courses in their curriculums.

The course emphasizes the following subjects: verification of accounts and balance sheets, valuation of assets, analysis of profit and loss accounts, distribution of corporation and partnership profits, estate accounting, and a comparative study of the systems employed in various lines of business, including cost accounting.

With the rapid increase in the number of corporations in our Western States, Expert Accountancy as a profession is fast becoming more influential and profitable, and the need for trained men is already making itself felt to a marked degree. It is the policy of the Agricultural College promptly to meet the demands of the State in lines of practical education, and we introduce, therefore, this year this new course, supplemented by courses in **Com-**

mercial and Corporation Law and in Public and Corporation Finance.

Our **Stenography Department** aims to train the very best amanuenses. Then for those who wish to attain the top in a most lucrative profession, special training is given for **News Reporting and Court Reporting.** Big salaries are paid for expert work of this kind. Reporters in Congress get $5,000.00 per year. Expert court reporters receive from $1,800.00 to $3,000.00. Such men, however, must be well educated and have clear, well-trained minds.

Stenography often serves excellently, also, as a stepping stone or entering wedge into the business world.

College Courses.

The students who go through a college course get such training as will prepare them, without the waste of the best part of their lives, to become the **Masters in the World of Commerce.** They learn to promote enterprises, to organize and to manage business institutions. They learn the **Economic Principles** which are at the very foundation of commerce and industry. They study the **World's Markets and Trade Routes,** special attention being given to the resources and **Industrial Advantages of Utah and the West.**

The prosperity and social progress of our state depend largely upon the wise and honest management of our business and industrial institutions. Such management calls for men trained in the scientific **Principles of Trade and Finance.**

It requires no argument to prove that the men of the next generation who are thus trained for a business career will as far surpass the untrained merchant as the scientific farmer or artisan excels the uneducated laborer.

Moreover, our **College Course in Commerce** is so broad as to furnish a **Liberal Education.**

The educational value of **Economics and Political Science** can hardly be overestimated. Beyond their direct application in industry and commerce, these subjects treat questions that should be well understood by all **Intelligent Citizens.** Some such topics are, The Relations of Capital and Labor, The Service of Labor Organizations, Trusts and Monopolies, Protective Tariffs, Forms of Taxation, and Government Ownership. In a country such as ours in which the people are sovereign, it is of the utmost importance that such questions should be understood,

for upon their wise solution depend the future prosperity and welfare of our nation.

Science, History, and Modern Language also find a place in the course, and in fact, elective studies may be selected from the entire curriculum of the College.

Equipped with this course, a young man is well prepared to be an industrial leader, an intelligent citizen, and a man of culture.

The course also furnishes a most excellent **Preparation for the Study of Law** as a profession.

The Agricultural College is the only school in Utah which gives a College Degree in Commerce.

The School of Commerce occupies the entire third floor of the front section of the main building and is equipped with most modern class room and office fixtures.

The College Library, one of the very best in the state, is open to our students,

and is especially well supplied with works on economics and accounting.

The Expenses are Lower than for any similar course in the country. No tuition is charged, only nominal entrance fees, the same as for regular science courses, being collected.

Living expenses are also comparatively low in Logan.

For outlines and descriptions of courses see the College catalogue.

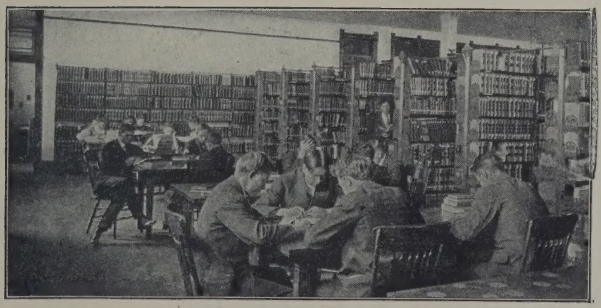
The folowing course is offered for special students who have the necessary preparation, and who wish to qualify for public accountancy:

Public Accounting and Auditing...5 hrs.
Commercial Law .....3 hrs.
Law of Corporations.....3 hrs.
Public and Corporation Finance....3 hrs.
Typewriting .....1 hr.
Elective ....3 hrs.

18 hrs.

In the Stenography and Typewriting Room.

The College is unable to supply the demand made upon it for men and women trained in typewriting and stenography.



The College Library is as complete as any in the State.

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Faculty of the School of Commerce:

GEORGE THOMAS, A. M., Ph. D., Director
Economics.

J. PERCY GODDARD, A. B., C. P. A.
Accounting and Economics.

GEORGE B. HENDRICKS, A. M.
Economics.

A. M. DAVIS
Stenography and Typewriting.

Assistants:

LEROY STEVENS
CANUTE PETERSON
MARION TAYLOR

Banking and Real Estate.

THE DESERET NEWS